



~ Presents ~

A "Real World" Guide to Understanding the Recent Changes To Workers Compensation in Florida

The Tampa Area Safety Council proudly serves all areas in Hillsborough, Pinellas, Pasco, Hernando, Manatee, Sarasota, Polk, Highlands, Hardee & DeSoto Counties.

This workshop will be a "plain English" explanation of the recent changes in Florida's Workers Compensation Laws which are scheduled to take effect both in 2012 and 2013. Learn how these changes will dramatically affect your business and more importantly, your *bottom line*. There is actually some good news for employers, but there could also be some bad news for your company in the year 2013 if you are not prepared. **Get "real world" answers to your questions—not a lot of insurance jargon!**

Topics will include:

- Rate changes and how to forecast your costs in the coming years.
 - The Primary/Excess split change and how it affects your costs in the coming years.
 - Does safety "pay"? How to convince ownership/upper management with hard cost data.
 - How to use your "controllable" costs to develop a safety budget.
 - Work Comp Claim "Survival Guide": How to make sure the insurance company is representing your best interests.
 - How is the experience mod determined and how much control do we have over it?
- Additional topics relevant to specific questions posed by attendees will also be addressed.
Time will also be allotted for a question & answer session.*

Speaker: Ed Collins, Roe Insurance, Inc.
Date: February 21, 2012
Time: 8:00 am - 10:00 am
Location: TASC, 1113 East M. L. King Blvd., Tampa, FL 33603
Cost: \$ 20.00* per person/Member \$ 25.00* per person/Non-Member
Fee includes Continental Breakfast & all Handouts.
 (Note: PSM students receive 2 elective credit hours. Please notify Judy upon registration.)

CANCELLATION POLICY: You may cancel, in writing, without penalty, up to 3 working days prior to workshop. Canceling other than stated will incur 50% of the fee. Avoid charges by substituting another student. Without cancellation you are responsible for the entire fee.

Questions? Please call Patty or Judy at (813) or (800) 248-1567 or email: TASCpatty@aol.com or TASCJudy@aol.com

Please Mail, Fax or Email Form with Payment Information to:

TASC, 1113 E. Dr. Martin Luther King Blvd; Tampa FL 33603

FAX: (813) 247-3671 **EMAIL:** tascjudy@aol.com **and** tascpatty@aol.com

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